



UNITED WE WIN

2020–2021 COMMUNITY IMPACT REPORT

WORKING TOGETHER WITH OUR COMMUNITY
www.uwbec.org



United Way
of Buffalo & Erie County

AT UNITED WAY, WE'RE REIMAGINING OUR COMMUNITY AND REBUILDING IT IN WAYS THAT HELP MORE PEOPLE THRIVE.

Welcome to our 2020–2021 Community Impact Report.

Over the last year, the challenges and divides within our community have become more apparent. But so too has the remarkable resilience and generosity of people across Buffalo & Erie County. In a time when so much in our world is changing, United Way is here to help ensure that everyone has the opportunity to rebuild their lives and reimagine what is possible for the future.

In spite of all that is shifting around us, health, education and financial stability remain the cornerstones of a good life. Each of these aspects of life are critical to building a strong and thriving community for everyone. That is why we are committed to helping all our neighbors, especially those most impacted by COVID-19 and structural inequities, by providing programs and services dedicated to increasing access and support in these areas.

This Community Impact Report is our opportunity to update you on our response to COVID-19 and our work to advance racial equity, highlight key accomplishments from the past year, and most importantly to celebrate and thank the corporate and nonprofit partners, donors, volunteers and advocates who make our work possible. Tackling our community's toughest challenges takes investing in approaches that create long-term solutions, and it is the strength of our community partnerships that drives lasting change.

As you review the activities and accomplishments we have highlighted here, our hope is that you will view it as more than just a look back. We hope you will see it as an invitation to be part of a brighter future together. With your support, we can help every person have an equal opportunity to succeed. Strong communities need a strong United Way. Now more than ever, we need to Live United.



Yours truly,

A handwritten signature in black ink that reads "Michael Weiner". The signature is written in a cursive, slightly slanted style.

Michael Weiner
President & CEO

SHOW UP UNITED.

MISSION: WE BRING PEOPLE, ORGANIZATIONS AND RESOURCES TOGETHER TO CREATE SYSTEMIC COMMUNITY CHANGE.



VISION: WE ENVISION AN EQUITABLE, THRIVING AND UNITED COMMUNITY ACHIEVED THROUGH COLLABORATIVE LEADERSHIP.

TABLE OF CONTENTS

PAGE 3	REBUILD & REIMAGINE
PAGE 4	DIVERSITY, EQUITY & INCLUSION
PAGES 5-6	KEY ACCOMPLISHMENTS
PAGE 7	INVESTMENTS
PAGE 8	GRANTS
PAGE 9	CAMPAIGN
PAGE 10	VOLUNTEER
PAGES 11-12	GIVING COMMUNITIES
PAGE 13	TESTIMONIALS
PAGE 14	BOARD OF DIRECTORS & ADVISORY COUNCIL
PAGE 15	ENDOWMENT & PLANNED GIVING
PAGE 16	TOCQUEVILLE SOCIETY

REBUILD & REIMAGINE

SEPTEMBER 1, 2020–AUGUST 31, 2021

United Way is committed to helping reimagine a stronger, more inclusive and more sustainable community as we rebuild from the COVID-19 pandemic.

NONPROFIT RESOURCES & SUPPORT

Over the past year, United Way has continued our support of the nonprofit sector in responding to COVID-19 through the coordination of **in-kind donations** through VolunteerWNY for **28 nonprofit organizations**. Critical items we helped provide to local nonprofits and their clients include medical supplies, cleaning supplies, hand sanitizer, food, water, personal care items, and more than 27,000 masks donated by Ford Motor company.

211WNY INFORMATION AND REFERRAL CALL CENTER

Over **65,000 individual calls** and **75,000 total requests** for help were received by 211WNY. The top three service request categories included **Housing & Shelter** assistance, **Healthcare & COVID-19** referrals and locating **Free Tax Preparation** services.

211WNY has played a vital role in helping connect citizens with COVID-related resources such as testing, vaccines, rent assistance and other forms of relief.

ADVOCACY

United Way actively engaged in advocacy efforts to include critical federal public policy funding in the American Rescue Act passed in March 2021. This included:

Increasing the **Child Tax Credit** and instituting monthly payments to help families with their budgets throughout the year.

Expanding **Earned Income Tax Credit** eligibility and increasing the maximum credit.

\$510 million was allocated to the **Emergency Food and Shelter Program** (EFSP) to help to provide overnight shelter, meals, one month's rent or mortgage assistance and one month's utility payments.

Extending emergency nutritional assistance to **Supplemental Nutrition Assistance Program** (SNAP) recipients.

In partnership with the United Way network, UWBEC successfully advocating in the NYS Legislature to provide \$2 million in **211 funding support** this year—a \$750,000 increase from the prior year.

DIVERSITY, EQUITY & INCLUSION

DIVERSITY, EQUITY AND INCLUSION ARE AT THE HEART OF WHAT IT MEANS TO LIVE UNITED.

We cannot hope to achieve our mission of systemic community change without first acknowledging and addressing systemic inequities.

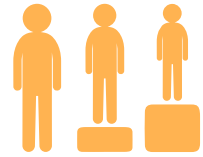
In July 2020, the members of United Way Worldwide approved new membership requirements focused on advancing racial equity and tackling ethnic discrimination. As part of our commitment to advancing equity, United Way of Buffalo & Erie County:

Published our **Equity & Anti-Racism statement** (uwbec.org/equity).

Requires **annual racial/ethnic equity training** for all staff and board members.

Refined our **Investments Request for Proposal** to address disparate outcomes related to racial and ethnic inequity and to create a more inclusive application process.

Formed a DEI Committee made up of internal and external stakeholders to infuse relevant equity principles and practices throughout the work of the organization.



21-DAY RACIAL EQUITY CHALLENGE

The WNY 21-Day Racial Equity Challenge officially launched on June 21, 2021, with the goal to strengthen WNY's capacity to dismantle all forms of racism.

United Way worked with 60 community partners to propose, vet and select content for the Challenge.

Over 2,500 people have registered to participate in the Challenge to-date.

Take the Racial Equity Challenge: uwbec.org/21daychallenge.

EMPIRE STATE POVERTY REDUCTION INITIATIVE

300+
PEOPLE

participated in the ESPRI Virtual Series on Equity and Poverty in the Pandemic.

The ESPRI Task Force joined forces with the Healthy Start, Healthy Future for All Coalition to support a cross-functional group of community organizations to implement racial equity within their organizations.

56
PEOPLE

completed the Racial Equity Impact Analysis Training held by the Race Matters Institute.

24
PEOPLE

received 21 hours of additional advanced racial equity training.

KEY ACCOMPLISHMENTS

HEALTH & WELLNESS

GO Buffalo Mom reached milestones of

500
MOTHERS AND BABIES SERVED

and

\$72,000
SAVED

to meet transportation and housing needs.

303
NEWBORNS

were delivered at a healthy term.

437
MOTHERS

initiated first-trimester care.

250
MOTHERS

initiated breast-feeding.

10,000+
STUDENTS

participated in 60 minutes or more of daily physical activity through Play 60.

14,620
PEOPLE

accessed fresh produce,

233
PEOPLE

were trained to work in the food industry and

24
NEW FOOD SYSTEM JOBS

were created through General Mills Food System grant.



EDUCATION

24,913
CHILDREN

demonstrated a grade-appropriate understanding of reading and math.

1,400+
PARENTS

benefited from participation in a parental support program.



97
BOOKS

on diversity and inclusion were collected and delivered to schools as part of our Martin Luther King, Jr. Day Book Drive.

180
GIRLS

participated in the WNY Girls in Sports "Goes Virtual" edition of our program.

50+
GIRLS

attended our two in person seasonal clinics. This season our clinics introduced roller skating and dance to the girls.



FINANCIAL STABILITY

7,715
PEOPLE

completed job readiness training.

3,787
PEOPLE

received free tax prep services through the Volunteer Income Tax Assistance program.

1,603
PEOPLE

secured employment.

THE AMERICAN APPRENTICESHIP INITIATIVE

helped

292
PEOPLE

received training to become journeyworkers in high-demand trades in manufacturing.

40

BUFFALO PUBLIC SCHOOL STUDENTS

received Career and Technical Education guidance through the Skilled Trades Retiree Mentor Program.

WORK/LIFE SOLUTIONS

served over

3,140
PEOPLE

across

10
LOCAL MULTI-SECTOR
COMPANIES.

4,081
PEOPLE

acquired financial coaching.



Volunteer engagement opportunities managed by United Way totaled

3,516
VOLUNTEERS

for

8,529
HOURS

with a value of over

\$232,000.



The annual United Way Campaign raised

\$11,522,478.

In partnership with statewide local UWs, advocated for

\$2 MILLION
IN NYS FUNDING



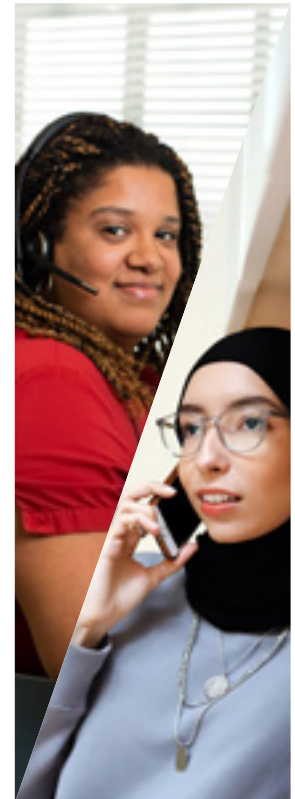
for the continued support of 211 Information & Referral Call Center services.



Maintained a

4-STAR
RATING

with Charity Navigator.



INVESTMENTS

With the help of over 60 community investment volunteers, United Way announced over \$4.2 million* would be invested in 97 programs and three supportive initiatives across 62 nonprofits for the second year of funding (July 1, 2020–June 30, 2021) in the 2019–2021 investment cycle.

- Total Invested in Health & Wellness: **\$847,467**
- Total Invested in Education: **\$1,720,985**
- Total Invested in Financial Stability: **\$1,311,306**
- Total Invested in Supportive Initiatives: **\$150,000**

(*total investment includes \$219,874 in matching funds for NYS grant)



2019–2021 UNITED WAY PROGRAM PARTNERS

- African American Cultural Center
 - Algonquin Sports Inc.
 - Baker Victory Services
 - Belmont Housing Resources for WNY
 - BestSelf Behavioral Health
 - Big Brothers Big Sisters of Erie, Niagara, and the Southern Tier
 - Be-A-Friend Program, Inc.
 - Boys & Girls Clubs of Buffalo
 - Boys & Girls Clubs of the Northtowns
 - Buffalo Center for Arts and Technology
 - Buffalo Federation of Neighborhood Centers
 - Buffalo Hearing & Speech Center
 - Buffalo Prenatal-Perinatal Network
 - Buffalo Promise Neighborhood
 - Buffalo Urban League
 - Center for Employment Opportunities
 - Child & Family Services of Erie County
 - Child Care Resource Network
 - Compass House
 - Compeer of Greater Buffalo
 - Consumer Credit Counseling Services of Buffalo
 - Cradle Beach
 - EPIC – Every Person Influences Children, Inc.
 - Family Help Center
 - Family Justice Center of Erie County
 - Gerard Place HDFC, Inc.
 - Girl Scouts of Western New York
 - Goodwill Industries of WNY, Inc.
 - Grassroots Gardens of Buffalo, Inc.
 - Hearts and Hands: Faith in Action
 - Horizon Health Services
 - International Institute of Buffalo
 - Jericho Road Community Health Center
 - Jewish Community Center of Greater Buffalo
 - Jewish Family Services of WNY
 - Junior Achievement of WNY
 - King Urban Life Center Inc.
 - Literacy New York Buffalo-Niagara, Inc.
 - Lt. Colonel Matt Urban Human Services Center of WNY
 - Magic Penny Early Literacy Institute, Inc.
 - Massachusetts Avenue Project
 - Mental Health Association of Erie County, Inc.
 - Neighborhood Legal Services, Inc.
 - Northwest Buffalo Community Center
 - Olmsted Center for Sight
 - Parent Network of WNY
 - Peace of the City Ministries
 - Read to Succeed Buffalo
 - Rural Outreach Center
 - The Salvation Army
 - The Service Collaborative of Western New York
 - Trocaire College
 - True Community Development Corporation
 - Valley Community Association
 - Veterans One-Stop Center of WNY Inc.
 - Western New York Independent Living, Inc.
 - Western New York Law Center Inc.
 - Westminster Economic Development Initiative
 - WNY United Against Drug and Alcohol Abuse, Inc.
 - WNY Women's Foundation
 - Young Audiences of Western NY, Inc.
 - YWCA of WNY
- Supportive Initiatives:**
 American Red Cross
 Visually Impaired Advancement (VIA) - 211WNY
 WNY Holiday Partnership

GRANTS

Campaign is not the only source of revenue for United Way’s work in the community. We receive millions of dollars in grants each year that support our efforts and those of our agency partners in education, financial stability and health & wellness. Last year we received over \$4 million in grant funding. Below is a sample of the programs supported by this funding.

FEDERAL

- Volunteer Income Tax Assistance (VITA)
- GO Buffalo Mom – Niagara Frontier Transportation Authority
- Full Service Community Schools
- American Apprenticeship Initiative

STATE & LOCAL

- 211 Project
- Empire State Poverty Reduction Initiative
- Erie County United Way Works
- Targeted Supplemental Nutrition Assistance Program Outreach



CAMPAIGN

The collective effort of donors and volunteers in Buffalo & Erie County has helped our community get through the pandemic. Thanks to those efforts, UWBECC and our partners have been able to respond quickly and help more people than ever.

It is the time, talent and generosity of our partners that helps to raise awareness about the vital role United Way plays in the community. Together with these passionate supporters, we are leading the fight to rebuild an equitable and more resilient Buffalo & Erie County.

The Buffalo AFL-CIO Central Labor Council, in partnership with UW Labor Engagement, raised

\$16,320

during their first ever Meat Raffle.

Tocqueville Society raised

\$1.7 MILLION

from 83 members in the 2020 campaign and Pat and Bill Frederick were recognized as 2020 Philanthropists of the Year.

\$100,000

in matching grants from Independent Health and National Fuel Gas Company Foundation contributed to the success of this special fundraising effort.

JOIN THE FIGHT CAMPAIGN

UWBEC raised

\$384,324

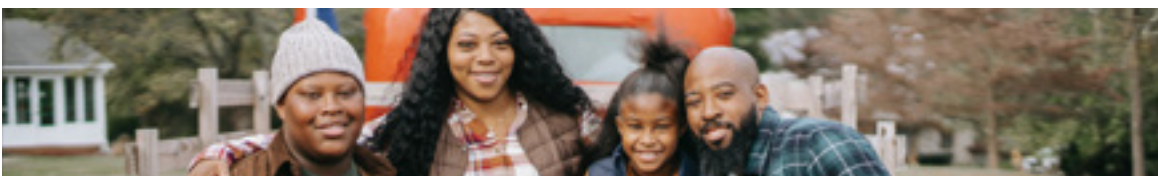
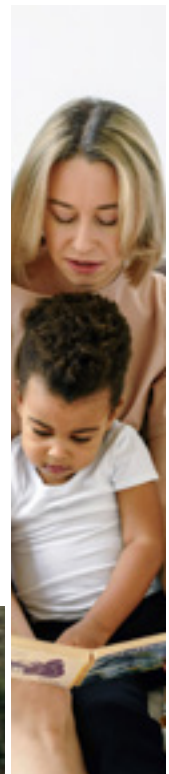
against our goal of \$300,000 for the 2020 Join the Fight Campaign.



MILLION DOLLAR CAMPAIGNS

M&T Bank

Wegmans



VOLUNTEER

In partnership with **VolunteerWNY.org**, we worked with nonprofit partners to identify on-site/remote volunteer opportunities (compliant with CDC social distancing guidelines) and quickly made modifications to the website to accommodate the new volunteer demand and promote safe volunteering.

FAMILY VOLUNTEER SEASON: HOLIDAY EDITION

23

SERVICE-TO-GO PROJECTS

and distribution of

46

HOLIDAY-IN-A-BAGS

57

T-SHIRT BAGS

102

HANDMADE HOLIDAY CARDS

100+

PERSONAL ESSENTIALS KITS

THE ALICE EXPERIENCE

18

SESSIONS

were hosted with

555

TOTAL PARTICIPANTS

in this virtual simulation meant to challenge participants' understanding of financial hardship and reveal important insights about the often invisible need in our community.

COMMUNITY BABY SHOWER

Thanks to donors and corporate sponsors, the 2020 Virtual Community Baby Shower was a great success.

TOTAL RAISED

\$29,911

BABY BUNDLES CREATED

1,300+

MLK, JR. DAY BOOK DRIVE

97

BOOKS

were donated



NOTES OF ENCOURAGEMENT

197

COMMUNITY
MEMBERS

created cards of encouragement for Buffalo Public Schools middle school students with personalized notes through United Way's website.

GIVING COMMUNITIES

LEADERSHIP SOCIETY

Leadership Society members are a diverse group of community members who come together to learn about and help solve our community's most complex issues.

In August of 2020, 135 people attended Leadership Society's Race, Family & Identity: A Virtual Conversation with author, and Buffalo-native, E. Dolores Johnson.



WOMEN UNITED

Women United brings passionate women donors together to drive equity and empowerment for women and children in our community.

In March of 2021, 164 people attended Women United's Buffalo Women Breaking Barriers virtual panel. This event featured three trailblazing women who are proud to call WNY home.



HON. APRIL N.M. BASKIN
DISTRICT 2 LEGISLATOR &
CHAIRWOMAN
ERIE COUNTY LEGISLATURE



MAUREEN ATHOE
PRESIDENT
SPACE & DEFENSE GROUP
MOOG, INC.



ASHLEY HOLDER
SPORTS ANCHOR
& REPORTER
WGRZ - CHANNEL 2



DR. KATHERINE CONWAY-TURNER
MODERATOR
PRESIDENT
SUNY BUFFALO STATE



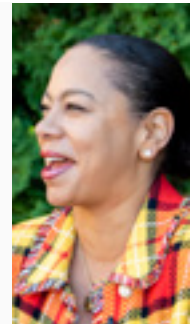
NEXT GENERATION UNITED

Next Generation United engages the knowledge, skills, and creative energy of the next generation to identify, launch and foster innovative projects that elevate our community.

Next Generation United continues to find unique ways to provide support to past Pitch 10 winners, including helping to recruit volunteers for a new girls' group run by Pitch 10 winner For Every Little Handprint and West Side Promise Neighborhood, designed to help girls build self-esteem, explore creativity and STEM and more.

““ When a community comes together to support each other, we have the opportunity to become a better community together. We, supporters of United Way, are the arms that wrap around our community and hold them up. When we join together, we are ALL lifted together.

*Reverend Rachelle Robinson
2021 United Way Board Chair*



*Dr. Thomasina R. Stenhouse
2021 Campaign Co-Chair*

““ This is my second year as co-chair and people ask me, why are you doing it again, Tina? I do it because the community needs more, and I have more to give. It's just been an honor, and I'm grateful for this opportunity to serve in this capacity.

““ Life is about choices. Today we live in a world where all around us there are forces trying to divide or unite us. My choice is to do what I can to unite us.

*Jamie Ferullo
2021 Campaign Co-Chair*



Independent Health saw the needs rising in our community and pulled out all the stops for a successful campaign. Through online giving, innovative virtual special events and matching support of our Join The Fight fund, they increased their annual United Way campaign by 121%—an increase of \$106,616 over the previous year.



*Winners of the 2020 LEAD With Purpose
Cup and Jacobs Cup*

BOARD OF DIRECTORS

Chair

David Hore

PCB Piezotronics, Inc. and MTS Sensors

Vice Chair

Dr. Katherine Conway-Turner

Buffalo State College

Treasurer

Nickole Garrison

Garrison Murphy Wealth Management

Secretary

Luis Rodriguez

Rodriguez Construction Group

Counsel

Herbert J. Glöse

Barclay Damon

Members

Dr. LaVonne Ansari

Community Health Center of Buffalo, Inc.

Felicia Beard

Community Foundation for Greater Buffalo

Angela Blue

NYS AFL-CIO/WNY Area Labor Federation,
AFL-CIO

Kendra Brim

Nardin Academy

Christina Broznya

M&T Bank

Joan Bruce

Wegmans Food Markets

Trina Burruss*

Northwest Bank

Diane Colgan

Tops Markets, LLC

Rev. Julian Armand Cook

Houghton College Buffalo: East Side/
Macedonia Baptist Church

Jeremy Connor

GEICO

Nick Fabozzi

Tronconi Segarra & Associates, LLP

Jamie Ferullo

Ingram Micro

Kathy Gill

Delaware North Companies

Sharon L. Hanson

Sharon L. Hanson & Associates

Sarah Hedges

People Inc.

Austin Holding

Merrill Lynch

Marijke Kemble

Marijke Kemble, Coaching & Consulting

Dr. Joshua Lynch

UBMD Emergency Medicine

Michael McMahon

KeyBank N.A.

Patrick T. McGuire

RBC Wealth Management

Robert Mootry Jr.

CSEA Region 6

Thomas O'Shei

United Steelworkers/Sumitomo Rubber USA

Kathleen Rizzo Young

Evans Bank

Reverend Rachelle Robinson

Deep Wells Ministries

John Rodgers

Independent Health

Hugh Russ, III

Hodgson Russ, LLP

Rupa Shanmugam

SoPark Corporation

Thomasina R. Stenhouse

Community Volunteer

Trevor Stevenson

Eastman Machine Company

Demario Strickland

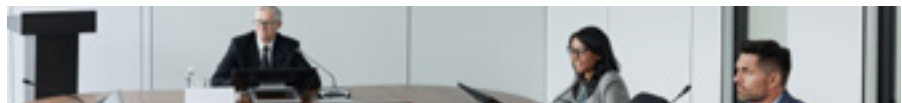
Harvey Austin #97 – Buffalo Public Schools

Dr. Stephen Turkovich

Oishei Children's Hospital

*Trina Burruss left the Board of Directors to join United Way of Buffalo & Erie County as Chief Operating Officer in July 2021.

ADVISORY COUNCIL



Steve Bell

Steve Bell Communications LLC

Kathy Best

Lawley Insurance

Roger Cominsky

Barclay Damon

Paulette Crooke

Community Volunteer

Dennis Elsenbeck

Phillips Lytle LLP

Steve Finch

AAA Western and Central New York

Peter Hunt

Hunt Real Estate

Maureen Hurley

Community Volunteer

Michael Keating

Wegmans

Rich McCarthy

M&T Bank

Eileen Morgan

Delaware North Companies

The Honorable E. Jeannette Ogden

Community Volunteer

Susan O'Sullivan

Ingram Micro

Jim Tilley

Community Volunteer

John Walsh III

Walsh Duffield Companies Inc.

Dr. A. Scott Weber

University at Buffalo

Robert Zak

Merchants Insurance Group

ENDOWMENT & PLANNED GIVING

For an entire century, United Way of Buffalo & Erie County has worked to enhance the health, financial stability and education of every person in our community. In honor of our 100th anniversary, we created a one-time opportunity for donors of \$100,000 or more to join our Century Circle and be recognized as a Founding Member. Thank you to the many companies and individuals who believe in our mission and invested in our endowment to ensure our success for the next 100 years.

MILLION DOLLAR ROUNDTABLE

Peggy Pierce Elfvin

Patricia H. and Richard E. Garman

Ralph C. Wilson Jr. Foundation

TOCQUEVILLE LEGACY CIRCLE

Michael T. Cervi

Paulette M. Crooke and

Michael Toner

Andrew and Teresa Dorn

William and Patricia Frederick

Brian D. Gwitt and Bridget E. Niland

Dave and Shari Hore

Brian and Deborah Lipke

Luis and Jessica Rodriguez

Ted and Ginna Walsh

Gina and Michael Weiner

Ralph and Mary Wilson

Margaret and Bob Zak

CENTURY CIRCLE

Buffalo Bills Foundation

EJ and Karen Butler

Shawn and Amy Connolly

Mary Ellen Eagan

Eastman Machine Company and

Stevenson Family

First Niagara Foundation

Hunt Charitable Foundation

John J. and Maureen O. Hurley

Independent Health

Lawley Family Gift

M&T Bank

Mader Construction Company, Inc.

Margaret M. Martin

Barbara Mierzwa

Sanford and Margery Nobel

PCB Piezotronics, Inc.

Wegmans

TOCQUEVILLE SOCIETY

The Tocqueville Society is named after the 19th-century French nobleman who admired America's unique spirit of volunteerism to assist people in need. Members provide philanthropic leadership by setting the standard in their giving and in their commitment to leading positive change.

\$1,000,000+

William and Patricia Frederick

Mr. and Mrs. Jeremy M. Jacobs Sr.

The Margaret L. Wendt Foundation

\$50,000–\$99,999

Mr. Frederick Attea
James H. Cummings Foundation
James and Karen Dusel

Michael and Holly Ortman,
Holloway Constantine Ortman
Philanthropic Fund

Mr. and Mrs. William J. Regan Jr.
*2 members wish to remain
anonymous*

\$25,000–\$49,999

Charles E. Balbach, Melissa Balbach and
John Bace, Jennifer and Teo Balbach
Emily Constantine Doren and Jesse Doren
Peter Grogan and Christye Peterson, Goldman

Sachs Personal Financial Management
Dave and Shari Hore
Stanford and Judith Lipsey Foundation
Lumsden & McCormick, LLP

The Marks Family Foundation
The Noble Family Charitable Foundation
Anne and Phil Rimmler
2 members wish to remain anonymous

\$15,000–\$24,999

EJ and Karen Butler
Robert J. and Martha B. Fierle Foundation
Josephine Goodyear Foundation
Peter and Mary Jo Hunt
Lawley
Carolyn and Bob Montgomery
Betty M. Ramming
Mr. and Mrs. Robert E. Sadler Jr.

Sebastian, Awner, Houlding, Spagnolo, O'Brien
Group at Merrill Lynch
Mr. Chris and Mrs. Kimberly Sebastian
Mrs. Maxine and Dr. Steven Awner
Mr. Austin Houlding and Ms. Michelle Daubert
Mr. Graziano and Mrs. Juliana Spagnolo
Mr. James and Mrs. Patricia O'Brien
Robert and Chesterine Stevenson

Joseph S. and Mary Ann Testa Philanthropic Fund
Ted and Ginna Walsh
Eileen and Rupert Warren Charitable Fund
Gina and Michael Weiner
Margaret and Bob Zak
1 member wishes to remain anonymous

\$10,000–\$14,999

Barbara and Brian Baird
The Cameron and Jane Baird Foundation
James E. Biddle Jr.
Ann and Bob Brady
Paul R. Comeau and Victoria D'Angelo
Shawn and Amy Connolly
Paulette M. Crooke and Michael Toner
Frank and Robin Curci
Mary Anne and Ray Dannenhoffer
Bradley Derrick
Robert and Elizabeth Evans
Drs. Eli Farhi and Emily S. Friedan
Dr. Joseph A. Gardella, Jr. and Ms. Carol A. Kizis
Bodil & George Gellman
Dr. and Mrs. Kevin J. Gibbons
Mr. and Mrs. Robert D. Gioia
Gene and Kathy Gramza
Pete Grum

Mr. and Mrs. James Houser
John J. and Maureen O. Hurley, Canisius College
Alice and Jeremy Jacobs Jr.
Louis and Joan Jacobs
Edwin M. Johnston Jr.
William and Anne Joyce
Dr. Kenneth R. and Linda A. Kahn
Drs. David and Emily Ets-Hokin Kaye
Adair and Kevin Kearney
Jock and Betsy Mitchell
Trudy and Van Mollenberg
Carol and Carl Montante
Mr. Stephen J. Muscato and
Ms. Theresa J. Muscato
Sanford and Margery Nobel
Susan and Robert O'Sullivan
Ronald J. and Diana M. Papa
Richard and Karen Penfold

John and Sue Rodgers
Ann Sessions
Mrs. Kenneth L. Slawson
Harris N. Snyder Fund
Maria Testa and Thomas Petrocelli
Robert P. Thill and Elizabeth A. Moll
Charitable Gift Fund
Phyllis Vogt
Jim and Michal Wadsworth
Jack Walsh
Heather and Jon M. Williams,
The OSC Charitable Foundation
Mr. and Mrs. David J. Wilson
Dr. Gil I. Wolfe
Howard and Leslie Zemsky
2 members wish to remain anonymous

FINANCIAL REPORT

Balance Sheet

March 31, 2021

Assets	
Cash and Cash Equivalents	\$3,642,101
Investments	3,796,024
Endowment Investments	15,866,932
Annual Campaign Pledges Receivable, Net	5,391,747
Other Assets	1,979,151
Property and Equipment, Net	2,067,915
Total Assets	\$32,743,870

Liabilities and Net Assets

Liabilities	
Designations Payable	\$3,480,285
Allocations Payable	1,254,938
Accounts Payable and Accrued Expenses	2,763,325
Other Liabilities	2,385,355
Total Liabilities	9,883,903

Net Assets	\$22,859,967
Total Liabilities and Net Assets	\$32,743,870

Statement of Activities

Year Ended March 31, 2021

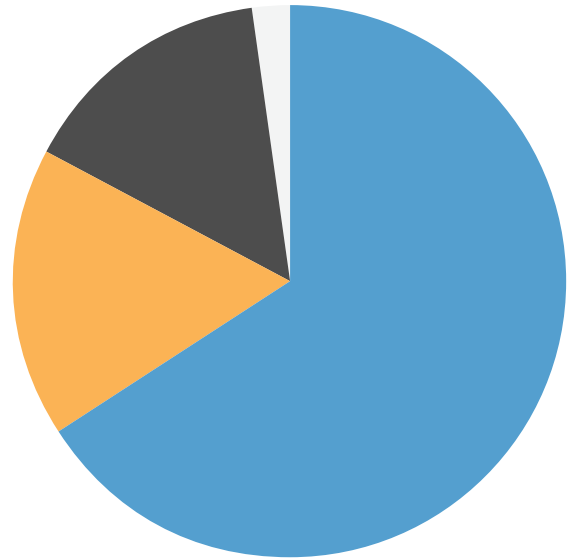
Operating Activity	
Revenue, Gains, and Other Support	
Campaign Results	
Current Year Campaign Results	\$10,516,008
Endowment and Other Campaigns	1,133,645
Total Campaign	11,649,653
Less: Donor Designations	(3,293,375)
Less: Estimated Uncollectible Pledges	(350,000)
Net Campaign Results	8,006,278
Other Revenue	
Grant and Other Revenue	4,056,855
Investment Income (Loss)	4,772,503
Total Other Revenue	8,829,358
Total Revenue	16,835,636

Expenses	
Community Investments	
Gross Funds Awarded to Agencies	11,554,478
Other Programs and Program Support Services	2,927,300
Total Program Services Including Designations	14,481,778
Donor Designations	(3,293,375)
Total Program Services, Net	11,188,403

Supporting Services	
Management and General	1,283,608
Fundraising	1,360,325
Total Supporting Services	2,643,933
Total Expenses	13,832,336

Decrease in Net Assets From Operations	3,003,300
Pension Plan SFAS 158 Adjustment to Net Assets	(188,307)
Net Assets—Beginning	20,044,974
Net Assets—Ending	\$22,859,967

WHERE THE MONEY GOES



- Grant Awards & Investments in Community Activities **66%**
- Direct Work of United Way **17%**
- General & Fundraising **15%**
- Donor Pledge Loss **2%**

**United Way
of Buffalo & Erie County**
742 Delaware Avenue
Buffalo, New York 14209

www.uwbec.org

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